American Values Investments, Inc.

Firm Brochure

(Describes in conversational language information contained in Part 2 of form ADV)

December 22,2022

American Values Investments, Inc. (formerly LeCraw Investment Management) was established in 1996 and is in Gray, TN. We serve primarily as a third-party money manager providing "American Values" stock portfolios to financial service providers and institutions.

Official Headquarters
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Gray, TN 37615

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Mailing Address 198 Suncrest Street Gray, TN 37615

Contact Information

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Websites

www.americanvalues.com www.letfreedomring.com

This brochure provides information about the qualifications and business practices of American Values Investments, Inc. If you have any questions about the contents of this brochure, please contact us at the telephone or email address provided above. The information in this brochure has not been approved or verified by the United States Securities Exchange Commission or any state securities authority and registration does not imply a certain level of skill or training.

Additional information about American Values Investments, Inc. also is available on the SEC's website at www.adviserinfo.sec.gov.

2 - Material Changes

Our last annual update of the brochure was December 22, 2022. We have no material changes since the firm's last filing of an annual amendment.

3 - Table of Contents

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4 - Advisory Business

Sub-Advisor Services

The majority of our business consists of serving as a sub-advisor to other investment advisory firms providing equity portfolios for their clients. These firms maintain the client relationship and are responsible for assessing the investment goals and risk tolerance for each client. Similar to a mutual fund AVI provides equity portfolios consisting of American Values Company stocks which the advisory firm can use for client assets. Normally, American Values Portfolios are one of several portfolios used by an investment advisor for a given client.

Actively Managed Non-Discretionary Investment Management

Only on a limited basis do we serve family, friends and employee accounts, or accredited investors which make up the remaining part of our business. Under this scenario AVI maintains the client relationship and is responsible for assessing the investment goals and risk tolerance for each client. Smaller accounts are usually invested in no-load mutual funds and larger accounts are invested in a combination of American Values Portfolios and short-term high-quality bonds. Quarterly reports are provided for these clients. As of December 31, 2022, we serve as a non-discretionary sub-advisor on funds totaling \$64,421,068.

Financial planning

As a general rule, AVI does not offer financial planning services to individuals except for family, friends, and employees.

Types of Investments

As a sub-advisor, AVI offers two American Values Portfolios each containing only American Values Stocks. These portfolios are described more fully in Section 8.

For our direct clients with larger accounts (usually over \$50,000) we use a combination of American Values Portfolios and high quality, short-term bond ETFs. Smaller accounts are usually invested in a combination of no-load mutual funds or ETFs. These investments are based on the investment temperament form completed by each client. This is why AVI feels the clients have no need to impose restrictions on investing in certain securities or types of securities.

American Values Companies

American Values Companies are those public companies that best reflect the values of Integrity, Caring and Courage. Companies are rated in nine different areas including, but not limited to: Teamwork, Servant Leadership, Employee Relations and Customer Relations. A company must score at least 400 out of 500 in our proprietary rating system in order to achieve American Values Company status. Our experience, after reviewing several thousand companies, indicates that less than 5% of public companies will earn the designation of American Values Company.

Education and Business Standards

Anyone giving advice on behalf of AVI is required to have sufficient knowledge and experience in personal financial matters which is determined by the management of AVI. They also must hold any licenses or other certifications required by applicable regulations.

The company President and Portfolio Manager serve as our Investment Committee for American Values Investments, Inc. Their education and business background is provided in section 19 of this brochure.

Ownership

Our Founder and CEO, Carter LeCraw and his wife Deborah LeCraw, are the only shareholders owning more than 25% of the company stock.

5 - Fees and Compensation

As a sub-advisor fees are based on asset size and range up to 60 basis points per annum depending upon the negotiated fee agreement with each investment firm to which we provide services. Your advisor is responsible for collecting fees per your agreement with them and in turn forwarding our portion of the fees to AVI. You may obtain a refund of a pre-paid fee if your advisory contract is terminated before the end of the billing period. Your advisor will be responsible for notifying AVI of the amount we would need to refund. The advisor and its custodian normally charge additional fees.

When serving our direct clients our fees are based on asset size and are 60 basis points with a minimum annual fee of \$30,000. (Amounts less than 5 million would, therefore, equate to a fee greater than 60 basis points) Some clients are "grandfathered under our former "retail" rates when we served predominantly as an investment advisory firm to the general retail market. Fees for our direct clients for the previous month are normally deducted from each client's account after the first and before the end of the following month. Fees are based on the asset size at the end of the previous month. AVI will only consider negotiating fees on direct accounts with assets over 10 million.

Our direct clients will also incur custodian fees, mutual fund expenses and transaction fees from the brokerage firms or funds used by AVI. More information about brokerage practices may be found in Section 12 of this brochure.

6 - Performance-Based Fees and Side-By-Side Management

American Values Investments doesn't participate in Performance-Based Fees or Side-By-Side Management.

7 - Types of Clients

Investment Professionals

Investment Professionals can offer our American Values portfolios if a sub-advisory agreement is completed. If you are an investment professional and would like to consider offering our American Values Portfolios to your clients feel free to contact us directly

Institutions

If you are an accredited investor or represent an institution or pension plan and would like more information you may contact us directly.

Individuals and Families

Because of our substantial minimum annual fee of \$30,000, individuals and families normally access our investment services through other "retail" investment advisory firms and not directly through AVI. Below is a list of some retail investment advisory firms that have access to our American Values portfolios.

Values First Advisors <u>www.valuesfirst.com</u> (423) 218-1403

First Advisors National
www.fanria.com
(770) 814-4235

Sapphire Financial Strategies https://www.wardwenholz.com/ (406) 728-4740

Parks Investment Management, LLC (276) 608-9622

If you have an investment advisor that is not listed above, you may contact us directly to see if AVI can arrange for your investment advisory firm to gain access to our American Values portfolios.

Custodians

Below is a list of some of the custodians which have been used to manage our direct client assets and/or accounts of retail investment advisors that have access to our portfolios. If your financial advisor manages an account for you at one of these custodians our portfolios may be available. You or your investment advisor can contact us for more information.

- TD Ameritrade
- Charles Schwab
- First Horizon Bank
- Folio Institutional

8 - Methods of Analysis, Investment Strategies and Risk of Loss Introduction

American Values Investing uses the discipline of time-tested investment basics while incorporating integrity, caring and courage. The process manages risk with diversification and by avoiding speculation. American Values Investing is a concerted effort to be driven by faith and grace rather than fear and greed. Perhaps the greatest benefit is the alignment of investments with many of the same values America was founded. This strategy has the potential to create more wealth, but more importantly, it provides a way for investors to help America by defending and advance Timeless American values. This will be to the benefit of all Americans including our investors.

Portfolios

Currently, we have two portfolios described below:

- 1. **American Values Index** This portfolio consists of an equal weighting of the stocks of each American Values Company. (130-150 stocks)
- 2. **American Values Equity** This portfolio consists of 20-30 stocks from within the American Values Universe. They are selected based on the criteria listed below:
- 3. **American Values 30** This portfolio consists of the top 30 Values scoring stocks from within the American Values Universe.

American Values Index – Portfolio Characteristics

- 1. **American Values only** First and foremost the stocks held in this portfolio (and all American Values portfolios) are only those of American Values Companies. These are public companies that have attained a minimum score of 400 from our proprietary 500 point scoring system. Companies are rated in 9 categories which come under the three main values of Integrity, Caring and Courage. Currently, scoring is so stringent that less than 5% of all public companies have been able to attain the minimum score of 400.
- **2.** Long Term The stocks in this portfolio tend to held for a long period of time. Some have been held for several years.
- **3. Diversification** This portfolio is diversified to the extent of the total number of American Values stocks. But, it does not adhere to a discipline of maintaining other normal diversification parameters such as capitalization, growth/value, or industry sectors.
- **4. Equal Weight -** By being near equal weight each stock has the opportunity to contribute to performance in a meaningful way.
- **5. Rebalancing** Annually, we rebalance to near equal weight for each stock as a disciplined approach to selling high and buying low. It will also shift allocation from over performing sectors to under-performing sectors capturing any returns from mean reversion.
- 6. **Investment Objective** Long-term growth using the Wilshire 5000 Equal Weight index as the benchmark.
- 7. **Primary Objective** To provide a way for investors to make a positive impact on American culture by supporting companies that best reflect Timeless American values. This will help America fulfill her destiny to become a "City on a Hill" (John Winthrop 1630)

American Values Equity model – Portfolio Characteristic

1. **American Values Only -** First and foremost the stocks held by this portfolio (and all American Values Portfolios) are only those of American Values Companies. These are public companies that have attained a minimum score of 400 from our proprietary 500

- point scoring system. Companies are rated in 9 categories which come under the three main values of Integrity, Caring and Courage. Currently, scoring is so stringent that less than 5% of all public companies have been able to attain the minimum score of 400.
- **2.** Long term Long term means investing in a stock until a better alternative at a better value is available, some stocks have been held for several years.
- **3. Diversification -** Diversification often moderates returns over the long term and captures more of the long term upside trend. The American Values Model will always contain some exposure to the top seven sectors of the market.
- **4. Concentration -** Following the success of investment legends like Benjamin Graham, Philip Fisher, and Warren Buffet, we have found using a smaller number of high quality stocks has provided market competitive returns. A limited number of stocks can be better understood and more closely monitored.
- **5. Equal Weight -** By being near equal weight each stock has the opportunity to contribute to performance in a meaningful way. It also allows for a blending of growth and value stocks.
- **6. Rebalancing** Annually, we rebalance to near equal weight for each stock as a disciplined approach to selling high and buying low. It will also shift allocation from over performing sectors to under-performing sectors capturing any returns from mean reversion.
- 7. **Multi-Cap Blend -** The universe of American Values Companies (90-150) covers a balanced and broad spectrum of the overall market. As a result the portfolio is a multicap blend.
- 8. **Investment Objective** Long-term growth using the Wilshire 5000 Equal Weight index as the benchmark.
- 9. **Primary Objective** To provide a way for investors to make a positive impact on American culture by supporting companies that best reflect Timeless American values. This will help America fulfill her destiny to become a "City on a Hill" (John Winthrop 1630)

American Values 30 – Portfolio Characteristics

- 1. **American Values only** First and foremost the stocks held in this portfolio (and all American Values portfolios) are only those of American Values Companies. These are public companies that have attained a minimum score of 400 from our proprietary 500-point scoring system. Companies are rated in 9 categories which come under the three main values of Integrity, Caring and Courage. Currently, scoring is so stringent that less than 5% of all public companies have been able to attain the minimum score of 400.
- 2. Long Term The stocks in this portfolio tend to be held for a long period of time. Some have been held for several years.
- **3. Diversification** This portfolio is diversified to the extent of the total number of American Values stocks. It does not adhere to a discipline of maintaining other normal diversification parameters such as capitalization, growth/value, or industry sectors.
- **4. Equal Weight -** By being near equal weight each stock can contribute to performance in a meaningful way.
- **5. Rebalancing** Annually, we rebalance to near equal weight for each stock as a disciplined approach to selling high and buying low. It will also shift allocation from overperforming sectors to under-performing sectors capturing any returns from mean reversion.
- 6. **Investment Objective** Long-term growth using the Wilshire 5000 Equal Weight index as the benchmark.

7. **Primary Objective** – To provide a way for investors to make a positive impact on American culture by supporting companies that best reflect Timeless American values. This will help America fulfill her destiny to become a "City on a Hill" (John Winthrop 1630)

Active Management

- 1. Values Research Our Director of Research, Kent Johnson, has the responsibility to identify American Values Companies. He uses a proprietary process that has been developed and refined over many years. The Research committee must give final approval for the American Values designation. Each company is reviewed annually.
- **2. Rebalancing** Annually, we rebalance to near equal weight for each stock as a disciplined approach to selling high and buying low. It will also shift allocation from over performing sectors to under-performing sectors capturing any returns from mean reversion.
- 3. **Stock Selection/monitoring -** The American Values selected for inclusion in the portfolio are those American companies that best reflect the values of integrity, caring and courage. The Equity model enhances human wellbeing in economically efficient ways. Stocks are selected based on more than ten fundamental metrics.

Risks

Risks that apply to our portfolios:

- Given our mission it is only fair for investors to understand that, even though we believe our investment strategy has good potential for competitive financial returns, we intend to always keep the higher purpose of defending and advancing authentic American values before the lesser, but still important, goal of investment performance. Since, therefore, our primary goal is not investment performance, situations might arise where we would make a decision to invest in a company even though we felt there were more financially attractive companies in which to invest.
- There is substantial risk when committing funds to equity markets and investors should be prepared to for the potential of significant losses.
- Our portfolios are strictly limited to the extremely small group of companies we have identified as American Values Companies. The normal size of this universe ranges from 100-150 stocks which represents less than 5% of all traded stocks. Therefore, even if there are more attractive stocks outside this universe they will not be chosen.
- We do not try to "time" the market and normally maintain 90-100% exposure to the equity markets within our American Values portfolios.
- Our portfolios are near equal weight and all equity positions are returned to near equal weight for each stock once per year. This means additional trading costs for the first half of each year. More expenses do have a negative impact on overall performance
- Past performance is no assurance of future results.

Risks - American Values Equity Portfolio:

- This portfolio consists of only 20-30 companies. If only a few of these stocks have poor investment results it could have a significantly negative impact the overall portfolio.
- Even though we have an investment team this portfolio is primarily managed by one individual, George Parks. If George left the firm it would take time to replace him. In the meantime, without his leadership, the portfolio could go down in value.

Risks - American Values Index Portfolio:

- This portfolio is composed of every stock in the American Values Company Universe whether they have good prospects for investment returns. This could have a significantly negative impact on the portfolio.
- Since there are more positions (100-150) in this portfolio there will be more trades upon rebalancing. The resulting extra trading costs mean a greater negative impact on the portfolio as compared to portfolios with fewer equity holdings.

Risks - American Values 30 Portfolio:

• This portfolio is composed of the top 30 Values scoring stocks from within the American Values Universe. While we believe that investing in these companies can have a positive gain, investment merit is not the primary consideration. This could have a significantly negative impact on the portfolio.

9 - Disciplinary Information

American Values Investments, Inc. has had no disciplinary actions against the firm.

10 - Other Financial Industry Activities and Affiliations

AVI is doing a limited amount of consulting on asset allocation models, financial planning, and stock selection to another Investment Advisory firm, Values First Advisors that has access to our portfolios for their clients. This does have some potential for a conflict of interest, but the service agreement has been specifically designed to minimize conflicts of interest.

11- Code of Ethics, Participation or Interest in Client Transactions and Personal Trading

PARTICIPATION OR INTEREST IN CLIENT TRANSACTIONS

Code of Ethics

On July 2, 2004, the U.S. Securities and Exchange Commission adopted a new rule and rule amendments under Section 204 of the Investment Advisers Act of 1940. Under this new rule, every registered investment advisory firm is required to adopt a Code of Ethics. Accordingly, AVI has adopted a Code of Ethics, the full text of which is available to you upon request.

AVI has several goals in adopting this Code. First, AVI desires to comply with all applicable laws and regulations governing its practice. We believe that compliance with such regulations is a signal to our clients that we exist to serve them, not ourselves, and that we support the efforts of those organizations dedicated to upholding the law.

Next, the management of AVI has determined to set forth guidelines for professional standards, under which all associated persons are to conduct themselves. AVI has set high standards, the

intention of which is protect client interests at all times and to demonstrate our commitment to our fiduciary duties of honesty, good faith and fair dealing with clients. All associated persons are expected to strictly adhere to these guidelines, as well as the procedures for approval and reporting established in the Code. AVI has instituted, as a deterrent, a policy of disciplinary actions to be taken with respect to any associated person who violates the Code.

AVI has adopted specific policies and procedures designed to assist in the implementation of the guidelines outlined in the Code. Our procedures include specific steps taken with regard to the treatment of aggregated or bundled trading activities. This also includes policies and procedures relating to the required approval and reporting of the personal securities transactions of our personnel; required holdings reports for personnel; insider trading education and prohibitions; and client privacy protection. Such policies and procedures will serve to assist in reviewing the effectiveness of the implementation of the Code on an ongoing basis.

12 - Brokerage Practices

For investors accessing our portfolios through other investment advisory firms the brokerage firm will be determined by you and/or your investment advisor, not AVI.

13 - Review of Accounts

For investors who access our American Values Portfolios through other investment advisors

These investors' accounts are monitored by their investment advisor and not AVI. AVI does actively monitor and manage the American Values portfolios into which the assets of these investors have been invested. This includes the initiating of buying or selling of stocks within these portfolios. This is normally on a discretionary basis such that AVI is not required to get approval before initiating these transactions. The investor's investment advisor determines the allocation to the model portfolio in their account not AVI.

14 - Client Referrals and Other Compensation

Other Compensation: Referral Fees

AVI does not pay referral fees.

15 - Custody

AVI does not serve as a custodian. AVI clients will receive account statements directly from the qualified custodian, such as a bank or broker-dealer that maintains those assets. We suggest carefully reviewing account statements received from the qualified custodian. Clients receiving account statements from AVI should compare the account statements they receive from the qualified custodian with those they receive from AVI.

16 - Investment Discretion

<u>For investors who access our American Values Portfolios through other investment advisors</u>

AVI does not have discretionary authority on these accounts but does have non -discretionary authority to suggest buy and sell equities within the Values Portfolio portion of an investors account. These trades recommendations are made to the advisor of the investors not directly to the investor.

17 - Voting Client Securities

American Values Investments, Inc. does not as a rule vote your proxies. Proxies or other solicitations are not sent by AVI but directly from your custodian. You may contact AVI with questions regarding a particular solicitation by calling 423-722-1776.

18 – Executive Officers and Management Persons

The education and background of our executive officers, and IAR who has direct contact with our clients are provided below.

Carter Buck LeCraw, CFP®

- Born in 1953
- Bachelor of Science (BS) in Industrial Management earned from Georgia Tech in 1975
- Certified Financial PlannerTM, CFP® (*description below)
- Founder (1996) and currently serving as CEO, CCO, and Chairman of the Board of Directors.

Matthew Edward Albritton, MBA

- Born in 1995
- Bachelor of Science (BS) in Business Administration earned from Milligan College in 2018
- Master of Business Administration earned from Milligan College in 2019.
- Currently serving as COO and an Investment Advisor Representative.

* Certified Financial PlannerTM, CFP®, designation is a professional certification mark for financial planners conferred by the Certified Financial Planner Board of Standards, Inc. To receive authorization to use the designation, the candidate must meet education, examination, experience and ethics requirements, and pay an ongoing certification fee..

- AVI or any of our executive officers or management personal does not actively engage in any other business (other than giving investment advice).
- Our firm or a *supervised person* does not participate in performance based fees.
- The firm or any of our *management personal* have not been *involved* in an any award or arbitration claim alleging damages in excess of \$2,500 involving or found liable in a civil, self-regulatory organization, or administrative proceeding involving any of the following:
 - (a) an investment or an *investment-related* business or activity;
 - (b) fraud, false statement(s), or omissions;
 - (c) theft, embezzlement, or other wrongful taking of property;
 - (d) bribery, forgery, counterfeiting, or extortion; or
 - (e) dishonest, unfair, or unethical practices.

AVI or any of our management personal does not have any relationship or arrangement with an
issuer of securities.
Item 1 - Cover Page
of
Brochure Supplement for
Carter LeCraw
CRD# <u>1011306</u>
of
American Values Investments, Inc.
198 Suncrest Street Gray, TN 37615
(423) 722-1776
www.americanvalues.com
January 2, 2023
This brochure supplement provides information about Carter LeCraw, and supplements the American Values Investments, Inc. ("AVI") brochure. You should have received a copy of that brochure. Please contact AVI at (423) 722-1776 if you did not receive AVI's brochure, or if you have any questions about the contents of this supplement.
Additional information about Carter LeCraw is available on the SEC's website at www.AdviserInfo.sec.gov .

Item 2 - Educational Background and Business Experience

- Carter LeCraw (year of birth 1953) was the Founder of American Values Investments, Inc. in 1996 and serves as CEO/CCO, and Chairman of the Board of Directors.
- Bachelor of Science (BS) in Industrial Management earned from Georgia Tech in 1975
- Certified Financial PlannerTM, CFP®

Item 3 - Disciplinary Information

There is no disciplinary information to report regarding Carter.

Item 4 - Other Business Activities

Carter has no other business activities to disclose.

Item 5 - Additional Compensation

Carter has no other income or compensation to disclose.

Item 6 - Supervision

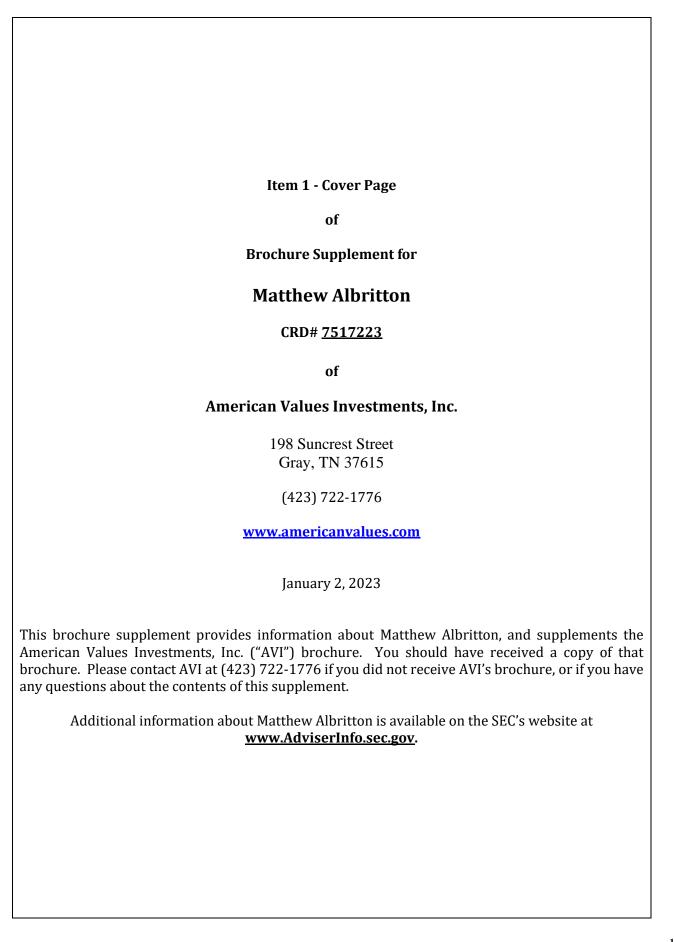
Carter LeCraw is the Chief Executive Officer and co-owner of AVI. George Parks is Portfolio Manager and co-owner of AVI. Carter serves on the Investment Committee with George Parks who is the chairman of that committee. Standard procedure is for George Parks to recommend any portfolio changes which are then discussed and implemented after both investment committee members are in agreement.

Overall investment decisions are made as a team by the investment committee, and portfolio activity based on these decisions will be carried out by these individuals, as assisted by other staff members of the firm.

As Chief Compliance Officer, Carter is responsible to provide supervisory oversight to the staff; he also participates as a team member in the investment and trading processes. Carter may be contacted at (423) 722-1776.

Item 7 - State Requirements for State-Registered Advisers

Carter has no event to disclose with respect to this item; further he has never been the subject of any bankruptcy petition.



Item 2 - Educational Background and Business Experience

- Matthew Albritton (year of birth 1995) serves as COO and Investment Advisor Representative.
- Bachelor of Science (BS) in Business Administration earned from Milligan College in 2018.
- Master of Business Administration earned from Milligan College in 2019.

Item 3 - Disciplinary Information

There is no disciplinary information to report regarding Matthew.

Item 4 - Other Business Activities

Matthew has no other business activities to disclose.

Item 5 - Additional Compensation

Matthew has no other income or compensation to disclose.

Item 6 - Supervision

Matthew Albritton is the Chief Operating Officer and an Investment Advisor Representative.

Overall investment decisions are made as a team by the investment committee, and portfolio activity based on these decisions will be carried out by these individuals, as assisted by other staff members of the firm.

As Chief Operating Officer, Matthew oversees all operational duties and tasks that American Values Investments requires.

As Investment Advisor Representative, Matthew participates as a team member in the investment and trading processes. Matthew may be contacted at (423) 722-1776.

Matthew is subject to the company procedures and guidelines as set forth in the compliance manual. The final responsibility for setting and enforcing those guidelines is Carter LeCraw, the CEO and Compliance Officer.

Item 7 - State Requirements for State-Registered Advisers

Matthew has no event to disclose with respect to this item; further he has never been the subject of any bankruptcy petition.

